

May 29, 2012

Mr. Graham Callis
Wisconsin Economic Development Corporation
201 West Washington
Madison, WI 53707

RE: Wisconsin Certified Sites Program

Dear Mr. Callis:

The Greater Beloit Economic Development Corporation (GBEDC) is the current owner of the Gateway Business Park located in the City of Beloit. The Gateway Business Park has been Rock County's premier business park since its opening in 2003. The park and adjacent area has attracted several major economic development projects including: Staples Order Fulfillment Center, Kettle Foods, Kerry Americas, Southeastern Container, and NorthStar Radioisotopes to name a few. Despite this success, the GBEDC has continuously sought to enhance the park's competitiveness. This was most recently demonstrated in late 2010 when the GBEDC and Rock County 5.0 collaborated to have two sites in Rock County, including the Gateway Business Park, designated as "Shovel Ready" by the well-respected consulting team, Ady- Austin.

I recently learned that WEDC has partnered with the consulting firm of Deloitte to announce its Wisconsin Certified Sites program. To advance the competitiveness of Beloit's Gateway Business Park, I, along with the entire Board of the GBEDC, would strongly support the addition of the Gateway Business Park to Wisconsin's Certified Sites Program. GBEDC staff has completed the required submittal for your and Deloitte's review. I appreciate your consideration of our application and if you have any further questions on our submittal please feel free to contact our Executive Director, Andrew Janke at (608) 364-6748, jankea@ci.beloit.wi.us.

Sincerely,



Joseph Stadelman
Board Chair