

VIA RAIL LOGISTICS, LLC

COPY

May 4, 2009

William Arndt
Administrator
City of Black River Falls
101 S. Second Street
Black River Falls, WI 54615
Sent via email: brfcity@charter.net

Re: Industrial Park Planning Summary Report

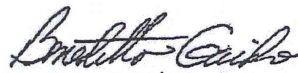
Via Rail Logistics, LLC (Via Rail) acquired Jackson County GIS mapping, available parcel maps, and UP right-of-maps, to prepare a base map for conceptual design purposes. Utilizing the base map, Via Rail identified BRF parcels, open development land, potential rail corridors, and existing rail infrastructure. Via Rail then created proposed track expansion alignments for BRF and UP consideration and discussions. These conceptual plans were distributed to UP Industrial Development and Operations Departments for review and feedback.

Prior to submitting our initial concept plans to UP, Via Rail created numerous alignment options in an attempt to provide service to your existing industrial park footprint. However, current UP design standards prevented us from creating a direct connection to the mainline corridor for Lot 11 and the remainder of the land parcels. Furthermore, UP Operations now requires a minimum siding length of 6500 feet to be constructed for all new shippers in this corridor. This requirement creates a difficult business model for a small rail user due to the substantial amount of infrastructure dollars associated with construction of the siding.

Therefore, based on the existing rail facilities, land parcels, and UP development requirements, we have prepared a Master Plan conceptual design that jointly accommodates the mandated Siding with future development options within your industrial park. Please see the attached .pdf file; we have indicated a proposed 6500' siding (expandable to 8000'), connected to the siding is a proposed Transload Facility and the existing industrial park Track No. 810. Utilizing Track No. 810, we have also indicated proposed rail service to Lot 11 and two additional development sites. It is assumed that a potential larger volume shipper or transload operation could possibly be the driver for future rail development and expansion within the community. These projects may be able to handle the siding infrastructure construction costs.

This summary report completes our due diligence conceptual design work. Thank you for this opportunity to assist with your master planning initiative. We look forward to working with you and the community of Black River Falls on future rail prospects and initiatives.

Sincerely,



Benedetto Guido, PE
President

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